

# Robust dental network gives employees plenty of options

Access to qualified dentists helps employees get the dental care they need

Seeing a dentist for routine care can help your employees avoid problems down the line. And access to a wide range of skilled dentists makes it easier to get the preventive care they need.



## A large network with a nationwide reach

The availability of a far-reaching network means your employees have choices—plenty of them. The good news for your employees: our network ranks #1 in size in many metropolitan statistical areas.<sup>1</sup> That's a lot of dentists across the country.

Our dental network includes more than 119,000 unique dentists with multiple offices. That means if you move to Principal from another dental carrier, it's likely fewer employees will need to change dentists to benefit from lower service fees from a network dentist. And that's a win-win all around.



## High standards of care

Easy access to qualified dentists they can trust is an important part of having dental insurance. Because when it comes to their teeth, people don't want to pick a dentist out of the blue. We get it, and it's why the dentists in the Principal® dental network aren't invited to join unless they meet our high standards—and continue to meet them.

How do you know our network dentists are qualified? Here's what we do to make sure:

- Before they join our network, we thoroughly review every prospective network dentist.
- They're required to meet specific qualifications and adhere to strict guidelines for quality assurance.
- Our network dentists are regularly re-reviewed to make sure they're maintaining our high qualifications.
- We also verify their procedure costs are in line with what other dentists are charging.



### Helping employees save money

Maintaining competitive rates is an advantage of having a large dental network because it puts us in a better position to negotiate lower service fees with network dentists. In fact, our nationwide average in-network discount is 38%.



### Growing our network

Sure, our dental network is among the largest in the nation. But that doesn't stop us from continuing to expand it even more, giving your employees additional choices. Every year, we review all our markets and identify opportunities to recruit experienced dentists to better serve your employees.



[Learn more](#)

| Contact your Principal representative to find out how many dentists are in your area.

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<sup>1</sup> November 2019 Zelis Network360<sup>®</sup> Analytics Suite.



[principal.com](http://principal.com)

Group dental insurance from Principal<sup>®</sup> is issued by Principal Life Insurance Company, 711 High Street, Des Moines, IA 50392.

Network size and quality are not the only factors to consider in choosing dental coverage. This is an overview of the benefits dental insurance provides, but there are limitations and exclusions. For additional details, contact your Principal representative.

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